



# 保協傑出

## 新星獎 LUA New Star Award (下半年度)



下載報名表格



網上入會申請

贊助公司：



健康長久好生活



安盛



中國人壽 | 海外 | CHINA LIFE



中國太平 | 太平人壽(香港) | CHINA TAIPING | Taiping Life Hong Kong



Manulife



萬通保險  
豐隆金融集團成員

\*排名按公司名稱字母序

# 2021 保協傑出新星獎 LUA New Star Award

## 設立新人獎項目的：

- 鼓勵保險業新人力爭上游，達至優質專業的服務水平
- 嘉許保險業新人在「業績」的傑出表現
- 為培訓優質保險從業員
- 保險業新人可藉此向客戶展現實力、提升客戶信心

## 公司為何須協助推廣新人獎？

剛入保險行業的新人在工作上面對不少考驗，而保協推出的「保協傑出新星獎」及「保協新人王」獎項，正好為業界新血帶來鼓舞作用，鼓勵他們繼續力爭上游，達至優質專業的服務水平。各保險公司可透過此獎項鼓勵新人積極增進專業知識、致力建立個人專業品牌，從而增強公司實力。

## 「保協傑出新星獎」申請準則

- 申請者必須加入保險行業少於一年（如參加上半年度，申請者必須於2020年1月1日後入職；如參加下半年度，申請者必須於2020年7月1日後入職）
- 申請者沒有連續12個月在任何一間保險公司以營業代理登記成為保險代理人/保險經紀
- 報名費 \$200
- 必須為2021年度之保協會員
- 比賽期分上半年度（1月1日 - 6月30日）及下半年度（7月1日 - 12月31日），比賽期內需達到以下業績\*要求：  
銅獎：FYC HK\$42,000 或 FYP HK\$126,000，6張批核的壽險保單  
銀獎：FYC HK\$84,000 或 FYP HK\$252,000，7張批核的壽險保單  
金獎：FYC HK\$168,000 或 FYP HK\$504,000，8張批核的壽險保單  
\*註：FYC — 首年實收佣金 FYP — 首年實收保費  
\*以上要求必須由得獎者所屬的公司確認

## Objective:

- To encourage Rookies of the insurance industry to provide in customer-oriented services
- To recognize and appreciate newcomers of the insurance industry who have an exemplary performance
- To train professional insurance practitioners
- To enhance customer confidence

## Why insurance companies have to support New Star Award?

Newcomers face many challenges when entering into the insurance industry. LUAHK has launched "LUA New Star Award" and "LUA The Best Rising Star" to encourage these newcomers to provide in customer-oriented services, and recognize them for excellence performance. Insurance companies should support this award that can boost up motivation and ethical training for newcomers and present a positive image to clients.

## LUA New Star Award application criteria

- Applicants MUST have less than 1 year working experience in the insurance industry (To apply New Star Award 2021 first half year, applicants MUST join the insurance industry on or after 1 Jan 2020; To apply New Star Award second half year, applicants MUST join the insurance industry on or after 1 July 2020)
- Applicants are registered as an insurance agent / insurance broker in an Authorized Insurer for no more than 12 months consecutively
- Application fee is HKD \$200
- Member of LUAHK in 2021
- New Star Award (First Half Year) Business accomplishment\*:  
Based on First Half Year production: 1 Jan to 30 June  
Bronze: FYC HK\$42,000 or FYP HK\$126,000 + 6 life cases  
Silver: FYC HK\$84,000 or FYP HK\$252,000 + 7 life cases  
Gold: FYC HK\$168,000 or FYP HK\$504,000 + 8 life cases

### New Star Award (Second Half Year) Business accomplishment\*:

Based on Second Half Year production: 1 July to 31 Dec  
Bronze: FYC HK\$42,000 or FYP HK\$126,000 + 6 life cases  
Silver: FYC HK\$84,000 or FYP HK\$252,000 + 7 life cases  
Gold: FYC HK\$168,000 or FYP HK\$504,000 + 8 life cases

\* Remarks FYC — First Year's Commission received

FYP — First Year's Premium received

\* Verification of information by the insurance company is required)

## 獎項標誌有效使用期

- 如申請者成功獲獎，可終身使用該獎項標誌，必須遵守使用獎項標誌守則。如日後有業界違規記錄，則被即時取消得獎資格
- 如申請者成功獲獎，不可再次申請獎項

## 得獎者榮譽

- 獎狀一份
- 獎項徽章授權信件（得獎者可在名片印上上述徽章）
- 於特定的本港報章刊登得獎者之照片以示嘉許
- 於本會網站刊登得獎者之名字

## 「保協新人王」申請準則（贊助公司適用）

- 該年度保協新人王必須為該年度保協傑出新星獎得獎者
- 贊助公司可提名一位保協新人王

## 得獎者榮譽

- 獎狀一份
- 獎項徽章授權信件（得獎者可在名片印上上述徽章）
- 於特定的本港報章刊登得獎者之照片以示嘉許
- 於特定的本港報章刊登新人王專訪
- 於本會網站刊登得獎者之名字

## Effective period & regulations for the award logo

- Awardees are entitled to use the award logo permanently in compliance with the rules and guideline. Any record of violating the rules of the industry, award qualification will be automatically terminated immediately
- Awardees are not eligible to apply this award again

## Exclusive Honors for awardees

- A certificate of the Award
- A letter of certification to authorize New Star Award logo to be printed on business cards and stationeries, etc.
- Acknowledgement of the awardees with the publication of their photos on the designated local newspaper
- Public recognition on LUAHK's website

## "LUA The Best Rising Star" application criteria (For Sponsoring company only)

- "LUA The Best Rising Star" must be one of the awardees during the application year
- Sponsoring company can nominate one "LUA The Best Rising Star" from the LUA New Star Award awardees

## Exclusive Honors for awardees

- A certificate of the Award
- A letter of certification to authorize New Star Award logo to be printed on business cards and stationeries, etc.
- Acknowledgement of the awardees with the publication of their photos on the designated local newspaper
- Individual interview for The Best Rising Star to be published on the designated local newspaper
- Public recognition on LUAHK's website



# 2021保協傑出新星獎 (下半年度) LUAHK New Star Award 2021 (Second Half Year) Application Form

Applicants should submit the completed application form to the individual insurance company for production validation before returning to LUAHK by 31 Jan, 2022.

申請者須於填妥表格後先交予所屬公司作業績紀錄核實，並於 2022 年 1 月 31 日或以前向「保協」提交已由所屬公司蓋印確認之申請表。

(Please email a color passport photo to membership@luahk.org by 31 Jan, 2022 or you can choose to use the photo recorded by LUAHK's membership department for award announcement publication. It is recommended that the file will be 3MB or 300dpi or 5 million pixels. Failing to meet the above standards, your photo quality in publication may be affected, LUAHK shall not be responsible for it.

(請於 2022 年 1 月 31 日或以前電郵彩色証件相至 membership@luahk.org 或可選擇用本會會員部紀錄之相片作核實獲獎後登報之用。建議檔案具 3MB 大小或 300dpi 或 500 萬像素。如未能符合以上標準而影響質素，保協恕不負責。)

**檔案名稱：會員號碼 + 英文名字，e.g 19900001 Chan Tai Man**

- I accept to use the photo record at LUAHK's membership department  
本人同意採用保協之會員證相片作刊登之用 (已繳交相片作保協會員證者適用)

## Eligibility 參賽資格

- Current member of LUAHK in 2021  
2021 年度「保協」會員
- FYC HK\$42,000 or FYP HK\$126,000 or above and completed min. 6 life cases from 1 July — 31 Dec 2021.  
於 2021 年 7 月 1 日至 12 月 31 日 FYC 達 HK\$42,000 或 FYP 達 HK\$126,000 以上及必須最少完成 6 張壽險保單
- Joined insurance industry on or after 1 July 2020 and MUST have less than 1 year working experience in the insurance industry  
於 2020 年 7 月 1 日後新入職，並且必須加入保險行業少於一年
- Applicants are registered as an insurance agent / insurance broker in an Authorized Insurer for no more than 12 months consecutively  
申請者沒有連續 12 個月在任何一間保險公司以營業代理登記成為保險代理人 / 保險經紀

\*\* Please fill in English 為方便輸入資料，請以英文填寫

## A) Personal Details 個人資料 (所提供的中英文姓名將用作刊登報章、印製證書和會員資料記錄之用)

Full Name in English 申請者英文全名：	Full Name in Chinese 申請者中文全名：
Identity Card No. 身份證號碼：	LUAHK Membership. No. 「保協」會員編號：
Company 公司名稱：	
Office Address 公司地址：	
Email Address 電郵地址：	Mobile 手提電話：
IA license No. 保險業監管牌照號碼：	

## B) Application Fee 申請獎項費用 HK\$200

Payment method 付款方法： <input type="checkbox"/> Visa Card <input type="checkbox"/> Master Card <input type="checkbox"/> Cheque (Payable to 支票抬頭請寫 "LUAHK")	
Bank 銀行名稱：	Cheque No. 支票號碼：
Credit Card No 信用卡號碼：	Expiry Date 有效期至：_____月_____年
Name of Card Holder 信用卡持有人：	
Signature of Card Holder 持卡人簽署：	Date 日期：

\* The application fee is non- refundable upon the application. 申請一經審核，恕無法退款

## For Office Use only (只限本會填寫)

Auth. Code No.	Date	Trace No	Control No.
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# 2021保協傑出新星獎 (下半年度) LUA New Star Award 2021 (Second Half Year) Application Form

Full Name of Applicant 申請者姓名：	
Agent/Broker Code 編號：	

## C) Production from 1 Jul — 31 Dec, 2021 個人業績 \*

FYC (Min HK\$42,000) 實收佣金：	No. of Life Cases (Completed min 6 life cases ) 壽險保單數量： ( 必須最少完成 6 張壽險保單 )
FYP (Min HK\$126,000) 實收保費：	
<p>* 註：FYC — 首年實收佣金；FYP — 首年實收保費 * Remarks: FYC — First Year's Commission received; FYP — First Year's Premium received</p> <p>Note: Any record of violating the rules of the industry or no longer work in the present company from 1 July 2020 to award result announcement period, award qualification will be automatically terminated immediately. 得獎者如於 2020 年 7 月 1 日至公佈獲獎期間有業界違規記錄，或已不在現職公司任職，得獎資格將被即時取消。</p>	
姓名 Name : _____ 簽署 Signature : _____ 日期 Date : _____	

## D) Verified by Head Office 總公司認證 (只接受經公司確認之申請 Application with company verification will be accepted only)

* Name in English 公司簽署人之英文姓名：	* Position 負責人職位：
* Company 公司名稱：	Tel. No. 電話號碼：
* Address 地址：	
* Signature & Chop 簽署及蓋印：	Date 日期：

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Filled by New Star Award Organizing Committee 新星獎籌委會審核欄	Signature of Committee 籌委會簽署：
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# 香港人壽保險從業員協會

香港北角蜆殼街9-23號秀明中心23樓A-D室

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The Life Underwriters Association of Hong Kong

