



# 2023 保協傑出新星獎 LUA New Star Award 2023



下半年度  
2<sup>nd</sup> Half Year

保協  
傑出新星獎  
LUA New Star Award

2023



金獎  
Gold Award  
保協傑出新星獎  
LUA New Star Award

2023



銀獎  
Silver Award  
保協傑出新星獎  
LUA New Star Award

2023



銅獎  
Bronze Award  
保協傑出新星獎  
LUA New Star Award

2023



保協新人王  
LUA The Best Rising Star

2023

報名截止日期

2024年1月31日

網上報名



下載報名表格



網上申請入會



贊助公司



# 2023 保協傑出新星獎 (下半年度) LUA New Star Award 2023 (2<sup>nd</sup> Half Year)

## 新星獎設立目的

- 認證保險業新人實力，提升客戶信心
- 嘉許保險業新人在業績上的傑出表現
- 鼓勵保險業新人力爭上游，達至優質專業服務水平
- 培育優質保險從業員

## 推廣新星獎 公司皆受益

深明保險業新人在工作上面對不少考驗，保協舉辦「保協傑出新星獎」正好適時鼓勵業界新血力爭上游，達至優質專業的服務水平。各保險公司亦可透過此獎項推動新人積極增進專業知識、致力建立個人品牌，從而增強認證公司的實力。

### 「保協傑出新星獎」申請準則

- 申請者必須為行業新人（須符合 A 或 B 其中一項條件）
  - A. 於 2022 年 7 月 1 日或之後新加入保險行業及成功登記保險牌照；或
  - B. 於 2022 年 7 月 1 日之前曾經從事保險行業，而沒有連續 12 個月在任何一間保險公司以營業代理登記成為保險代理人或保險經紀
- 必須為 2024 年度之保協會員
- 比賽期內 (2023 年 7 月 1 日至 12 月 31 日) 達到以下業績要求\*：
  - 金獎：FYC HK\$168,000 或 FYP HK\$504,000 及 8 張已批核的壽險保單
  - 銀獎：FYC HK\$84,000 或 FYP HK\$252,000 及 7 張已批核的壽險保單
  - 銅獎：FYC HK\$42,000 或 FYP HK\$126,000 及 6 張已批核的壽險保單\* FYC 即 首年實收佣金；FYP 即 首年實收保費
- \* 以上要求必須由申請者之所屬公司確認
- 報名費：每位 HK\$200
- 報名截止日期：2024 年 1 月 31 日
- 如過往曾獲此獎項者，不能再次申請

## Objectives of Setup LUA New Star Award:

- To enhance customer's confidence in new joiners of the insurance industry through recognition
- To appreciate new joiners who perform outstandingly
- To encourage new joiners with higher achievement leading more professional services
- To train up qualified insurance practitioners

## Why insurance companies have to support New Star Award?

With understand that new joiners encounter challenges in their career, LUAHK encourage all of them to strive for better performance by the launch of "LUA New Star Award". Through this Award, insurance companies can give all new joiners a boost of professionalism and self-branding, meanwhile, shape a more positive and reliable corporate image.

## Application Criteria of New Star Award

- Applicants must be new joiners of insurance industry (either A or B)
  - A. Applicants who joined the industry on or after 1 July 2022 and successfully registered as an insurance agent/broker **OR**
  - B. Applicants who joined the industry before 1 July 2022 and registered as an insurance agent/broker of an authorized insurer for less than 12 months consecutively
- Applicants must be 2024 active members of LUAHK
- Applicants must reach the production requirements as listed below within the competition period (1 July to 31 December, 2023)\*:
  - Gold: FYC HK\$168,000 or FYP HK\$504,000 and 8 life cases (approved)
  - Silver: FYC HK\$84,000 or FYP HK\$252,000 and 7 life cases (approved)
  - Bronze: FYC HK\$42,000 or FYP HK\$126,000 and 6 life cases (approved)\* FYC — First Year's Commission received;  
FYP — First Year's Premium received
- \* Above requirements must be verified by the insurance company
- Application fee: HKD \$200 per head
- Application deadline: 31 January 2024
- Past awardees are not allowed to apply this Award again

## 得獎者榮譽

- 卡片名銜 (得獎者可在名片印上獎項徽章)
- 厚卡證書
- 於本會網站刊登得獎者名字
- 於特定的本港報章刊登得獎者照片

## 獎項標誌有效使用期

如申請者成功獲獎，可終身使用此獎項標誌，惟必須遵守獎項標誌使用者守則 (日後如有業界違規記錄，則會即時取消其得獎資格)

### 「保協新人王」申請準則 (贊助公司適用)

- 該年度之保協新人王必須為該年度保協傑出新星獎 — 金獎得主
- 每間贊助公司可提名一位新人王

### 得獎者榮譽

- 卡片名銜 (得獎者可在名片印上獎項徽章)
- 厚卡證書
- 於本會網站刊登得獎者名字
- 於特定的本港報章刊登得獎者照片及專訪

## Exclusive Honours for Awardees

- Authorization of printing the award logos on name card
- Award certificate
- Publication of awardees' name on LUAHK official website
- Publication of awardees' photos on designated local newspaper

## Effective Period and Regulations for the Award Logos

- Awardees are entitled to use the award logos for permanent by following the rules and guideline. (In case of misconduct in the industry, such award qualification will be terminated immediately)

### Application Criteria of "LUA The Best Rising Star" (For Sponsoring Company)

- "LUA The Best Rising Star" must be one of the awardees of "LUA New Star Award — Gold Award" during the application year
- Each sponsoring company can nominate one "LUA The Best Rising Star" only on behalf of the company

### Exclusive Honours for Awardees of "LUA The Best Rising Star"

- Authorization of printing the award logos on name card
- Award certificate
- Publication of awardees' name on LUAHK official website
- Publication of awardees' photos and interview on designated local newspaper



# 2023 保協傑出新星獎申請表 (下半年度)

# LUAHK New Star Award 2023 (2nd Half Year) Application Form

Applicants should submit the completed application form to their insurance company representative for production validation before returning it to LUAHK by **31 January, 2024**.

申請者須於填妥表格後先交予所屬公司核實業績紀錄，並於 **2024 年 1 月 31 日或以前**向「保協」提交已由所屬公司蓋印確認之申請表。

(Please email a color photo to [membership@luahk.org](mailto:membership@luahk.org) by 31 January, or you can choose to use the photo recorded by LUAHK's membership department for award announcement publication. It is recommended that the file with size of 3MB or 300dpi or 5 million pixels. Fail to meet the above standards may affect your photo quality in publication by be affected, LUAHK shall not be responsible for it.

(請於 2024 年 1 月 31 日或之前電郵彩色證件相至 [membership@luahk.org](mailto:membership@luahk.org) 或可選擇用本會會員部紀錄之相片作核實獲獎後登報之用。建議檔案具 3MB 大小 或 300dpi 或 500 萬像素。如未能符合以上標準而影響相片印刷質素，保協恕不負責。)

檔案名稱：會員號碼 + 英文名字，e.g 19900001 Chan Tai Man

- I accept to use the photo recorded at LUAHK's membership department  
本人同意採用保協之會員證相片作刊登之用 (已繳交相片作保協會員證者適用)

報名截止日期：2024 年 1 月 31 日  
Application Deadline: 31 January 2024

## Eligibility 參賽資格

- Current member of LUAHK in 2024  
「保協」會員 2024 年度
- Reached FYC HK\$42,000 or FYP HK\$126,000 or above AND completed at least 6 life cases from 1 Jul - 31 Dec 2023.  
於 2023 年 7 月 1 日至 12 月 31 日 FYC 達 HK\$42,000 或 FYP 達 HK\$126,000 以上及必須最少完成 6 張壽險保單
- Applicants must fulfill one of the following conditions (A or B) 申請者須符合以下其中一項條件
- A. Join insurance industry on or after 1 Jul 2022 and successfully registered as insurance agent/ insurance broker 於 2022 年 7 月 1 日或之後加入保險行業及成功登記保險牌照
- B. Applicants joined insurance industry before 1 Jul 2022 and registered as an insurance agent / insurance broker in an Authorized Insurer not more than 12 months consecutively 申請者曾於 2022 年 7 月 1 日之前曾經從事保險行業，而沒有連續 12 個月在任何一間保險公司，以營業代理登記成為保險代理人或保險經紀

\*\* Please fill in English 為方便輸入資料，請以英文填寫

## A) Personal Details 個人資料 (資料將用作刊登報章、印製證書和會員資料記錄之用)

English Full Name of Applicant 申請者英文全名：	Chinese Full Name of Applicant 申請者中文全名：
Identity Card No. 身份證號碼：	LUAHK Membership. No. 「保協」會員編號：
Company Full Name 公司全稱：	
Office Address 公司地址：	
Email Address* 電郵地址*：	Mobile 手提電話：
* 獎項資訊將以電郵通知為主，請以正楷填寫。	IA Licence No. 保險業監管局牌照號碼：

## B) Application Fee 申請獎項費用 (HK\$200)\*

Payment Method 付款方法： <input type="checkbox"/> Visa Card <input type="checkbox"/> Master Card <input type="checkbox"/> Online Payment <input type="checkbox"/> Cheque (Payable to 支票抬頭 "The Life Underwriters Association of Hong Kong Limited")	
Bank 銀行名稱：	Cheque No. 支票號碼：
Credit Card No. 信用卡號碼：	Expiry Date 有效期至：_____月 _____年
Name of Card Holder 信用卡持有人：	
Signature of Card Holder 持卡人簽署：	Date 日期：

\* The application fee is non- refundable upon application. 申請一經審核，恕無法退款。

## For Office Use Only (只限本會填寫)

Auth. Code No.	Date	Trace No.	Control No.
----------------	------	-----------	-------------





# 2023 保協傑出新星獎申請表 (下半年度)

# LUA New Star Award 2023 (2nd Half Year) Application Form

Full Name of Applicant 申請者姓名：	
IA Licence No. 保險業監管局牌照號碼：	

## C) Production 1 July — 31 December, 2023 業績 \*

FYC (Min. HK\$42,000) 實收佣金：	No. of Life Cases 壽險保單數量：
FYP (Min. HK\$126,000) 實收保費：	
* FYC 即首年實收佣金；FYP 即首年實收保費 * FYC — First Year's Commission received; FYP — First Year's Premium received	
(Completed min. 6 life cases) (最少完成 6 張壽險保單)	
Record of violation of rules of the industry (including LUAHK, related registration authority and individual company) related to the applicant in the past 1 years prior to the application date. 由報名日起計之前一年內有否違規紀錄 (包括「保協」、保險代理 / 經紀登記機構及所屬公司) <input type="checkbox"/> No 否 <input type="checkbox"/> Yes 有	
I hereby consent to authorize my license registration authority to verify and release my personal information to the Organizer, LUAHK that I have no record of violation of rules of the Authority during the period of 1 Jul 2022 to award result announcement period for the purpose of verification check in relation to my compliance with the application for the Award. 本人現授權本人保險牌照之登記機構核實及發放本人之個人資料予保協，以證實本人於 2022 年 7 月 1 日至獎項公佈獲獎日期間於該機構沒有任何違規紀錄。	
I also hereby declare that the above information is true to the best of my knowledge and agree that the data may be transferred to related registration authority for verification. 本人同意本表格的個人資料可作轉移至相關保險代理 / 經紀登記機構作核實之用。	
Note: (1.) Agent/Broker registered under the authority may be required to submit evidence of record of no violation of rules issued by registered board together upon request. 如有需要，本會有權要求代理 / 經紀附上由登記機構發出的沒有業界違規紀錄證明。 (2.) Any record of violating the rules of the industry or no longer work in the present company from 1 Jul 2022 to award result announcement period, award qualification will be automatically terminated immediately. 得獎者如於 2022 年 7 月 1 日至公佈獲獎期間有業界違規紀錄，或已不在現職公司任職，得獎資格將被即時取消。 (3.) Awardees are unable to apply this award again 如申請者成功獲獎，不可再次申請獎項 (4.) LUA has the right to change the terms and conditions and/or amend or explanation and shall reserve the right of final decision. 本會保留修訂比賽內容、一切更改及解釋上述細則及條款之權利。	
本人聲明此申請表所提供的一切資料均正確無誤。本人明白及同意「保協」將有關資料用作為刊登報章、印製證書、會籍申請、活動或課程報名、記錄和推廣等用途。本人同意「保協」於課程及活動過程中所拍攝之相片、錄影及錄音等，可刊載於本會網頁、宣傳單張及印刷品內。本人已明瞭並接受所繳交之款項恕不退還。 I declare that all information given in the form above is accurate and complete. I understand that the information provided will become my record and may be used for all purposes relating to membership application, record keeping and all activities related to LUAHK. I also agree and accept that all photos and videos taken during my participation in LUAHK events would be used for publications. No refund of application fee will be possible if payment is settled.	
Signature of Applicant 申請人簽署：	Date 日期：

## D) Verified by Head Office 總公司認證 (只接受經公司確認之申請 Application with company verification will be accepted only)

Name in English 公司簽署人之英文姓名：	Position 負責人職位：
Company 公司名稱：	Tel. No. 電話號碼：
Address 地址：	
Signature & Chop 簽署及蓋印：	Date 日期：



香港人壽保險從業員協會

The Life Underwriters Association of Hong Kong

香港北角蜆殼街 9-23 號秀明中心 23 樓 A-D 室

Units A-D, 23/F., Seabright Plaza, 9-23 Shell Street, North Point, Hong Kong

電話 Tel: 2570 2256 傳真 Fax: 2570 1525

電郵 Email: info@luahk.org 網址 Website: www.luahk.org



保協 YouTube



保協 FB



保協微信